

T.U.N.E. Sales Foundation Course Curriculum + Bonuses

A practical sales execution system built to help you create more conversations, book more appointments, handle objections, and close more business.

INSIDE THE CURRICULUM

Includes course welcome, introduction, action steps, challenges, FAQs, and downloadable worksheets throughout.

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Sales Strategy

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Qualifying Prospects

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Cold Sales Outreach

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Sales KPIs

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Making Adjustments

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Re-engaging

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Appointment Setting

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Sales Presentations to Close

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Handling Objections: P.U.S.H. Objection Framework

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Asking the Right Sales Questions: DIRECT Approach

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Power of Emotions in Decision Making: D.E.E.P. T.U.N.E.

BONUSES INCLUDED WITH ENROLLMENT



8+ Hours of On-Demand Sales Training



T.U.N.E. Sales System Digital Book



Sales Tracking KPI Sheet



Cold Calling Script Downloads



Private T.U.N.E. Sales Academy Students Community

◆ Learn it. Apply it. Track it. Improve it. ◆